

September 2019

CURRICULUM VITAE

**Lucian Gideon Conway, III, Ph.D.**

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                                  Department of Psychology  
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**Education**

B.A., 1994                   Baylor University  
                                  Psychology (major), Religion (minor)

M.A., 1998                 University of British Columbia  
                                  Social Psychology

Ph.D., 2001                University of British Columbia  
                                  Social Psychology

**Professional Experience**

Assistant Professor        Indiana State University,  
                                  Department of Psychology (2001 - 2004)

Assistant Professor        The University of Montana,  
                                  Department of Psychology (2004 – 2009)

Associate Professor       The University of Montana,  
                                  Department of Psychology (2009 – 2015)

Full Professor             The University of Montana,  
                                  Department of Psychology (2015 – present)

## Research Productivity Metrics

Google Scholar ([link](#)):

Google Scholar h-index: 26

Google Scholar i10-index: 42

ResearchGate ([link](#)):

ResearchGate RG Score: 32.09 (90<sup>th</sup> Percentile)

ResearchGate Research Interest Score: 802.3

## Publications

Conway, L. G., III, Chan, L., & Woodard, S. R. (2019). Socio-ecological influences on political ideology. *Current Opinion in Psychology*, 32, 76-80.

DOI: 10.1016/j.copsyc.2019.06.034

Conway, L. G., III, & McFarland, J. D. (2019). Do Right-Wing and Left-Wing Authoritarianism predict election outcomes?: Support for Obama and Trump across two United States presidential elections. *Personality and Individual Differences*, 138, 84-87.

Conway, L. G., III, & Repke, M. A. (2019). The psychological contamination of pro-environmental consensus: Political pressure for environmental belief agreement undermines its long-term power. *Journal of Environmental Psychology*, 62, 12-21.

Houck, S. C., & Conway, L. G. III. (2019). Strategic communication and the integrative complexity-ideology relationship: Meta-analytic findings reveal differences between public politicians and private citizens in their use of simple rhetoric. *Political Psychology*. DOI:10.1111/pops.12583

Houck, S. C., McFarland, J., Machia, L. V., & Conway, L. G. III. (2019). When beliefs lead to (im)moral action: How believing in torture's effectiveness shapes the endorsement of its use. *Political Psychology*. DOI:10.1111/pops.12590

Van de Vliert, E., & Conway, L. G. III. (2019). Northerners and Southerners differ in conflict culture. *Negotiation and Conflict Management Research*, 12(3), 256-277.

DOI: 10.1111/ncmr.12138.

Chan, L., & Conway, L. G., III. (2018). Autocratic government moderates the relationship between culture and legal restriction. *Journal of Cross-Cultural Psychology*, 49, 1457-1463. DOI: 10.1177/0022022118793538

## Publications, Cont.

- Chan, L., McFarland, J. D., & Conway, L. G., III. (2018). Political contamination of social psychology: A review of Crawford and Jussim's (2017) edited book 'The politics of social psychology.' *Social Justice Research, 31*, 323-333. DOI: 10.1007/s11211-018-0312-y
- Conway, L. G., III, Houck, S. C., Gornick, L. J., Repke, M. R. (2018). Finding the Loch Ness Monster: Left-Wing Authoritarianism in the United States. *Political Psychology, 39*, 1049-1067. [Featured in a virtual issue of *Political Psychology* containing **Most-Cited Papers** from 2016-2018: [https://onlinelibrary.wiley.com/doi/toc/10.1111/\(ISSN\)1467-9221.top-cited-vi](https://onlinelibrary.wiley.com/doi/toc/10.1111/(ISSN)1467-9221.top-cited-vi); also awarded **Top 20 Most Downloaded Articles** 2017-2018 by Wiley for *Political Psychology*].
- Conway, L. G., III, Suedfeld, P., & Tetlock, P. E. (2018). Integrative complexity in politics. In A. Mintz (Ed.), *Oxford Handbook of Behavioral Political Science*. Oxford: Oxford University Press. DOI: 10.1093/oxfordhb/9780190634131.013.7
- Houck, S. C., Conway, L. G. III, Parrow, K., & Luce, A., & Salvati, J. (2018). An integrative complexity analysis of religious and irreligious thinking. *SAGE Open 8*(3). DOI: <https://doi.org/10.1177/2158244018796302>
- McCullough, H., & Conway, L. G., III. (2018a). "And the Oscar goes to...": Integrative complexity's predictive power in the film industry. *Psychology of Aesthetics, Creativity, and the Arts, 12*, 392-398. DOI: <http://dx.doi.org/10.1037/aca0000149>.
- McCullough, H., & Conway, L. G., III. (2018b). The cognitive complexity of Miss Piggy and Osama Bin Laden: Examining linguistic differences between fiction and reality. *Psychology of Popular Media Culture, 7*, 518-532. DOI: <http://dx.doi.org/10.1037/ppm0000150>
- Repke, M. A., Berry, M. S., Conway, L. G., III, Metcalf, A., Hensen, R. M., & Phelan, C. (2018). How does nature exposure make people healthier?: Evidence for the role of impulsivity and expanded space perception. *PLoS ONE, 13*:e0202246. DOI: 10.1371/journal.pone.0202246
- Repke, M. A., Conway, L. G., III, & Houck, S. C. (2018). The strategic manipulation of linguistic complexity: A test of two models of lying. *Journal of Language and Social Psychology, 37*, 74-92. DOI: 10.1177/0261927X17706943
- Conway, L. G., III, Bongard, K., Plaut, V. C., Gornick, L. J., Dodds, D., Giresi, T., Tweed, R. G., Repke, M. A., & Houck, S. C. (2017). Ecological origins of freedom: Pathogens, heat stress, and frontier topography predict more vertical but less horizontal governmental restriction. *Personality and Social Psychology Bulletin, 43*, 1378-1398. DOI: 10.1177/0146167217713192

## **Publications, Cont.**

- Conway, L. G., III, Boyd, R. L., Dennehy, T. C., Mills, D. J., & Repke, M. A. (2017). Political behavior inside and outside the lab: Bringing political research to the real world. *Translational Issues in Psychological Science, 3*, 227-230.
- Conway, L. G. III, Harris, K. J., Catley, D., Gornick, L. J., Conway, K. R., Repke, M. A., Houck, S. C. (2017). Cognitive complexity of clients and counselors during motivation-based treatment for smoking cessation: An observational study on occasional smokers in a U.S. college sample. *BMJ Open, 7*, e015849. DOI:10.1136/bmjopen-2017-015849
- Conway, L. G., III, Repke, M. A., & Houck, S. C. (2017). Donald Trump as a cultural revolt against perceived communication restriction: Priming political correctness norms causes more Trump support. *Journal of Social and Political Psychology, 5*, 244-259.
- Houck, S. C., Repke, M. A., & Conway, L. G., III. (2017). Understanding what makes terrorist groups' propaganda effective: An integrative complexity analysis of ISIL and Al Qaeda. *Journal of Policing, Intelligence and Counter Terrorism, 12*, 105-118. DOI: 10.1080/18335330.2017.1351032
- Tweed, R. G., Mah, E., Dobrin, M., Van Poele, R., & Conway, L. G., III. (2017). Can positive psychology influence public policy and practice? In C. Proctor (Ed.), *Positive Psychology Interventions in Practice* (pp. 257-271). New York: Springer.
- Conway, L. G. III, Gornick, L. J., Houck, S. C., Anderson, C., Stockert, J., Sessoms, D., & McCue, K. (2016). Are conservatives really more simple-minded than liberals? The domain specificity of complex thinking. *Political Psychology, 37*, 777-798.
- Conway, L. G., III, Houck, S. C., Gornick, L. J., & Repke, M. A. (2016). Ideologically-motivated perceptions of complexity: Believing those who agree with you are more complex than they are. *Journal of Language and Social Psychology, 35*, 708-718.
- Conway, L. G., III, Repke, M. A., & Houck, S. C. (2016). Psychological spacetime: Implications of relativity theory for time perception. *SAGE Open, 6*(4). DOI: 10.1177/2158244016674511
- Berry, M. S., Repke, M. A., Nickerson, N. P., Conway, L. G., III, Odum, A., & Jordan, K. E. (2015). The nature of self-control: Visual exposure to natural environments decreases impulsivity and lengthens time perception. *PLoS ONE, 10*: e0141030. DOI:10.1371/journal.pone.0141030
- Houck, S. C., & Conway, L. G., III. (2015). Ethically investigating torture efficacy: A new methodology to test the influence of pain on decision-making processes in experimental interrogation scenarios. *Journal of Applied Security Research, 10*, 510-524.

## **Publications, Cont.**

- Conway, L. G., III, Conway, K. R., Gornick, L. J., & Houck, S. C. (2014). Automated integrative complexity. *Political Psychology, 35*, 603-624.
- Conway, L. G., III, Houck, S. C., & Gornick, L. J. (2014). Regional differences in individualism and why they matter. In P. J. Rentfrow (Ed.), *Geographical Psychology: Exploring the Interaction of Environment and Behavior* (pp. 31-50). Washington, DC: American Psychological Association.
- Houck, S. C., Conway, L. G., III, & Gornick, L. J. (2014). Automated integrative complexity: Current challenges and future directions. *Political Psychology, 35*, 647-659.
- Houck, S. C., Conway, L. G., III, & Repke, M. A. (2014). Personal closeness and perceived torture efficacy: If torture will save someone I'm close to, then it must work. *Peace and Conflict: Journal of Peace Psychology, 20*, 590-592.
- Cvasa, G. P., Conway, L. G., III, Houck, S. C., & Gornick, L. J. (2013). Achievement. In Ken Keith (Ed.), *Encyclopedia of Cross-Cultural Psychology* (pp. 1318-1321). Hoboken, New Jersey: Wiley-Blackwell.
- Houck, S. C., & Conway, L. G., III. (2013). What people think about torture: Torture is inherently bad...unless it can save someone I love. *Journal of Applied Security Research, 8*, 429-454.
- Houck, S. C., Conway, L. G., III, Gornick, L. J., & Cvasa, G. P. (2013). Terrorism. In Ken Keith (Ed.), *Encyclopedia of Cross-Cultural Psychology* (pp. 1280-1283). Hoboken, New Jersey: Wiley-Blackwell.
- Gornick, L. J., Conway, L. G., III, Cvasa, G. P., & Houck, S. C. (2013). Cultural transmission. In Ken Keith (Ed.), *Encyclopedia of Cross-Cultural Psychology* (pp. 335-338). Hoboken, New Jersey: Wiley-Blackwell.
- Conway, L. G., III, Gornick, L. J., Burfiend, C., Mandella, P., Kuenzli, A., Houck, S. C., & Fullerton, D. T. (2012). Does simple rhetoric win elections? An integrative complexity analysis of U.S. presidential campaigns. *Political Psychology, 33*, 599-618.
- Leung, K., Lam, B. C. P., Bond M. H., Conway L. G., III, Gornick, L. J., Amponsah, B., Boehnke, K., Burgess, S. M., Golestaneh, M., Busch, H., Hofer, J., Espinosa, A. D. C. D., Fardis, M., Ismail, R., Kurman, J., Lebedeva, N., Tatarko, A. N., Sam, D. L, Teixeira, M. L. M., Yamaguchi, S., Fukuzawa, Ai., Zhang, J., & Zhou, F. (2012). Developing and Evaluating the Social Axioms Survey in Eleven Countries: Its Relationship with the Five-Factor Model of Personality. *Journal of Cross-Cultural Psychology, 43*, 833-857.

## **Publications, Cont.**

- Conway, L. G. III, Dodds, D., Towgood, K. H., McClure, S., & Olson, J. (2011). The biological roots of complex thinking: Are heritable attitudes more complex? *Journal of Personality*, 79, 101-134.
- Conway, L. G., III, & Conway, K. R. (2011). The terrorist rhetorical style and its consequences for understanding terrorist violence. *Dynamics of Asymmetric Conflict*, 4, 175-192. [Reprinted in Smith, A. (Ed.), *The Relationship Between Rhetoric and Terrorist Violence*. New York: Routledge.]
- Conway, L. G., III, Gornick, L. J., Houck, S. C., Hands Towgood, K., & Conway, K. R. (2011). The hidden implications of radical group rhetoric: Integrative complexity and terrorism. *Dynamics of Asymmetric Conflict*, 4, 155-165. [Reprinted in Smith, A. (Ed.), *The Relationship Between Rhetoric and Terrorist Violence*. New York: Routledge.]
- Conway, L.G., III, & Gornick, L. J. (2011). Cognitive complexity. In D. Christie (Ed.), *The Encyclopedia of Peace Psychology* (pp. 849-853). Hoboken, New Jersey: Wiley-Blackwell.
- Gornick, L. J., & Conway, L.G., III. (2011). Political psychology and peace. In D. Christie (Ed.), *The Encyclopedia of Peace Psychology* (pp. 139-143). Hoboken, New Jersey: Wiley-Blackwell.
- Liht, J., Conway, L. G. III, Savage, S., White, W., O'Neill, K. A. (2011). Religious fundamentalism: An empirically derived construct and measurement scale. *Archive for the Psychology of Religion*, 33, 299-323.
- Kitayama, S., Conway, L. G., III, Pietromonaco, P.R., Park, H., & Plaut, V. C. (2010). Ethos of independence across regions in the United States: The production-adoption model of cultural change. *American Psychologist*, 65, 559-574.
- Schaller, M., Conway, L. G., III, & Peavy, K. M. (2010). Evolutionary processes. In J. F. Dovidio, M. Hewstone, P. Glick, & V. M. Esses (Eds.), *Handbook of prejudice, stereotyping, and discrimination* (pp. 81-96). Thousand Oaks CA: Sage.
- Conway, L. G. III, Salcido, A., Gornick, L. J., Bongard, K. A., Moran, M., & Burfiend, C. (2009). When self-censorship norms backfire: The manufacturing of positive communication and its ironic consequences for the perceptions of groups. *Basic and Applied Social Psychology*, 31, 335-347.
- Tweed, R. G., & Conway, L. G., III (2009). Personal resilience in the midst of crisis: Empirical findings from positive psychology. *LCC Liberal Arts Studies*, 2, 25-43.

## **Publications, Cont.**

- Conway, L. G., III., Thoemmes, F., Allison, A. M., Hands Towgood, K., Wagner, M. J., Davey, K., Salcido, A., Stovall, A. N., Dodds, D. P., Bongard, K., & Conway, K. R. (2008). Two ways to be complex and why they matter: Implications for attitude strength and lying. *Journal of Personality and Social Psychology*, *95*, 1029-1044.
- Smith, A. G., Suedfeld, P., Conway, L. G. III, & Winter, D. G. (2008). The language of violence: Distinguishing terrorist from non-terrorist groups using thematic content analysis. *Dynamics of Asymmetric Conflict*, *1*, 142-163.
- Conway, L. G., III, & Schaller, M. (2007). How communication shapes culture. In K. Fiedler (Ed.), *Frontiers of Social Psychology: Social communication* (pp. 107-127). New York: Psychology Press.
- Thoemmes, F., & Conway, L. G., III. (2007). Integrative complexity of 41 U.S. presidents. *Political Psychology*, *28*, 193-226.
- Suedfeld, P., Leighton, D.C., & Conway, L.G. III (2006). Integrative complexity and cognitive management in international confrontations: Research and potential applications. In M. Fitzduff & C.E. Stout (Eds.), *The psychology of resolving global conflicts: From war to peace. Volume 1, Nature vs. Nurture* (pp. 211-237). New York: Praeger.
- Conway, L. G., III, Clements, S. M., & Tweed, R. G. (2006). Collectivism and governmentally initiated restrictions: A cross-sectional and longitudinal analysis across nations and within a nation. *Journal of Cross-Cultural Psychology*, *37*, 1-23.
- Tweed, R. G., & Conway, L. G., III. (2006). Coping strategies and culturally influenced beliefs about the world. In Paul T. P. Wong, & Lilian C. J. Wong (Eds.), *Handbook of multicultural perspectives on stress and coping: International and cultural psychology series* (pp. 133-153). Dallas, TX: Spring Publications.
- Conway, L. G., III, & Schaller, M. (2005). When authority's commands backfire: Attributions about consensus and effects on deviant decision making. *Journal of Personality and Social Psychology*, *89*, 311-326.
- Conway, L. G., III. (2004). Social contagion of time perception. *Journal of Experimental Social Psychology*, *40*, 113-120.
- Conway, L. G., III. (2004). Political bias at an academic meeting. *Clio's Psyche*, *11*, 54-55.
- Schaller, M., & Conway, L. G., III. (2004). The substance of prejudice: Biological- and social-evolutionary perspectives on cognition, culture, and the contents of stereotypical beliefs. In C. S. Crandall & M. Schaller (Eds.), *The social psychology of prejudice: Historical and contemporary issues* (pp. 149-164). Lawrence, KS: Lewinian Press.

## **Publications, Cont.**

- Schaller, M., Conway, L. G., III & Crandall, C. S. (2004). The psychological foundations of culture: An Introduction. In M. Schaller & C. S. Crandall (Eds.) *The psychological foundations of culture* (pp. 3-12). Mahwah, NJ: Lawrence Erlbaum Associates.
- Conway, L. G., III, Suedfeld, P., & Clements, S. M. (2003). Beyond the American reaction: Integrative complexity of Middle Eastern leaders during the 9/11 crisis. *Psicologia Politica*, 27, 93-103.
- Conway, L. G., III, & Schaller, M. (2002). On the verifiability of evolutionary psychological theories: An analysis of the psychology of scientific persuasion. *Personality and Social Psychology Review*, 6, 152-166. [**Recipient of 2001 SPSP Student Publication Award—Honorable Mention**].
- Schaller, M., Conway, L. G., III, & Tanchuk, T. (2002). Selective pressures on the once and future contents of ethnic stereotypes: Effects of the 'communicability' of traits. *Journal of Personality and Social Psychology*, 82, 861-877.
- Conway, L. G., III, Schaller, M., Tweed, R. G., & Hallett, D. (2001). The complexity of thinking across cultures: Interactions between culture and situational context. *Social Cognition*, 19, 230-253.
- Conway, L. G., III, Ryder, A. G., Tweed, R. G., & Sokol, B. W. (2001). Intra-national cultural variation: Exploring further implications of collectivism within the United States. *Journal of Cross-Cultural Psychology*, 32, 681-697.
- Conway, L. G., III. (2001). Number and age of citations in social-personality psychology over the lifespan of the field: Older and wiser? *Dialogue*, 16(2), 14-15.
- Conway, L. G., III, Suedfeld, P., & Tetlock, P. E. (2001). Integrative complexity and political decisions that lead to war or peace. In D. J. Christie, R. V. Wagner, & D. Winter (Eds.), *Peace, conflict, and violence: Peace psychology for the 21st century* (pp. 66-75). Englewood Cliffs, NJ: Prentice-Hall.
- Schaller, M., & Conway, L. G., III (2001). From cognition to culture: The origins of stereotypes that really matter. In G. B. Moskowitz (Ed.), *Cognitive social psychology: The Princeton symposium on the legacy and future of social cognition* (pp. 163-176). Mahwah, NJ: Erlbaum.
- Suedfeld, P., Conway, L. G., III, & Eichhorn, D. (2001). Studying Canadian leaders at a distance. In O. Feldman & L. Valenty (Eds.), *Political leadership for the new century: Lessons from the cross-cultural study of personality and behavior* (pp. 3-19). Westport, CT: Greenwood.



## **Publications, Cont.**

Schaller, M., & Conway, L. G., III (2000). The illusion of unfalsifiability and why it matters. *Psychological Inquiry*, [Invited commentary] 11, 49-52.

Conway, L. G., III (1999). Noise, logic, and the span of time. *American Psychologist*, [Comment] 54, 440-441.

Schaller, M., & Conway, L. G., III (1999). Influence of impression-management goals on the emerging contents of group stereotypes: Support for a social-evolutionary process. *Personality and Social Psychology Bulletin*, 25, 819-833.

Tweed, R., Conway, L. G., III, & Ryder, A. G. (1999). The target is straw or the arrow is crooked. *American Psychologist*, [Comment] 54, 837-838.

Conway, L. G., III, & Schaller, M. (1998). Methods for the measurement of consensual beliefs within groups. *Group Dynamics: Theory, Research, and Practice*, 2, 241-252.

## **Papers Under Review/In Progress**

Conway, L. G. III, Houck, S. C., Chan, L., Repke, M. A., & McFarland, J. (book chapter under contract; forthcoming, March 2020). The agreement paradox: How pressures for agreement can ultimately divide us. In J.-W. van Prooijen (Ed.), *Current Issues in Social Psychology: Political Polarization*. New York: Routledge.

Houck, S. C. & Conway, L.G., III. (book chapter under contract; forthcoming, April 2020). Automated language analysis: Integrative complexity. In R. Boyd & M. Dehghani (Eds.), *The Atlas of Language Analysis in Psychology*. New York: Guilford Press.

Conway, L. G., III, & Woodard, S. (manuscript under second review). *Integrative complexity across domains and across time: Evidence from political and health domains*.

Tweed, R. G., Mah, E. Y., & Conway, L. G., III. (manuscript under second review). *Bringing coherence to positive psychology: Faith in humanity*.

Conway, L. G., III., & Conway, K. R. (manuscript under review). *Validating automated integrative complexity: Passing the Donald Trump test*.

Conway, L. G., III & Houck, S.C. (manuscript under review). *Conservative politicians (but not private citizens) are less integratively complex than liberals: More evidence for the Strategic Ideological Communication Model*.

Conway, L. G., III, & Zubrod, A. (manuscript under review). *The integrative complexity of Donald Trump: Is Trump a unique outlier or an extension of a republican trend towards simplicity?*

## Papers Under Review/In Progress, Cont.

Conway, L. G., III, Van de Vliert, E., & Chan, L. (manuscript under review). *The geography of literacy: Understanding poleward increases in literacy rates.*

Conway, L. G., III, Houck, S. C., & Repke, M. R. (manuscript in progress). *Resource scarcity and integrative complexity: Triangulating evidence that resource threat makes humans think less dialectically.*

Conway, L. G., III, McFarland, J. D., Costello, T. H., & Lilienfeld, S. O. (manuscript in progress). *The curious case of left-wing authoritarianism: When authoritarian persons meet anti-authoritarian norms.*

## Invited Blog Posts

Conway, L. G., III (2018, March 1). How a cultural revolt against “political correctness” helped launch Trump into the presidency. [Blog post]. *London School of Economics U.S. Centre.* <http://blogs.lse.ac.uk/usappblog/2018/02/28/how-a-cultural-revolt-against-political-correctness-helped-launch-trump-into-the-presidency/>

Conway, L. G., III (2016, July 2). Are conservatives really more simple-minded than liberals? [Blog re-post]. *In-Mind.* <http://www.in-mind.org/blog/post/are-conservatives-really-simple-minded>

Conway, L. G., III (2016, January 7). Are conservatives really more simple-minded than liberals? [Blog post]. *Heterodox Academy.* <https://heterodoxacademy.org/are-conservatives-really-simple-minded/>

## In the Media

Dr. Conway’s work has been featured in many popular media outlets, including the *Washington Post*, *USA Today*, *Huffington Post*, and *Psychology Today*’s online blog. Further, he’s been interviewed on *NPR* and *BBC Radio*. Links to these and other media exposure of Dr. Conway’s work can be found at:

<http://hs.umt.edu/politicalcognition/news.php>

## External Grants Awarded

*National Institute of General Medical Sciences, Clinical and Translational Research Infrastructure Network Pilot Grant Program* (U54GM104944), “Using Nature Exposure Research to Reduce Impulsivity in Smokers.” 2017-2018 (\$65,691). **Lucian Gideon Conway III, PI.**

## **External Grants Awarded, Cont.**

*National Cancer Institute* (R15CA186247), “Using Cognitive Complexity to Improve Smoking Interventions.” 2014-2018 (\$426,297). **Lucian Gideon Conway III, PI.**

*National Institute of General Medical Sciences, Clinical and Translational Research Infrastructure Network Pilot Grant Program* (14-746Q-UMT-PG2-00), “Using Cognitive Complexity Research to Increase Hardened Smokers’ Quit Attempts.” 2013-2014 (\$82,303). **Lucian Gideon Conway III, PI.**

## **External Lead Researcher Positions Awarded**

*Department of Homeland Security*, “Comparative Case Studies of Radical Rhetoric and Terrorist Violence.” 2008-2010 (\$125,000). Oak Ridge Institute for Science and Education, Prime Contractor, Allison Smith, PI, **Lucian Gideon Conway III, Lead Researcher.**

## **External Subcontracts Awarded**

*National Cancer Institute.* “Smoking cessation in college fraternities and sororities.” 2010-2011 (\$7000 Subcontract). Kari Harris, PI, **Lucian Gideon Conway III, Subcontract.**

*National Endowment of the Humanities Grant*, “Social Axioms: Refinement of Scales and Establishment of Their Nomological Network.” 2008-2009 (\$9000 Subcontract). Dr. Kwok Leung, PI, **Lucian Gideon Conway III, Subcontract.**

*U.S. Intelligence Community*, “Content Analysis as a Methodology for Identifying Indicators of Group Violence.” 2007 (\$2000 Subcontract). Allison G. Smith, PI, **Lucian Gideon Conway III, Subcontract.**

## **Internal Grants Awarded**

*The University of Montana Social and Behavioral Sciences Grant Program*, “Integrative complexity and smoking cessation.” 2011-2012. (\$7200). **Lucian Gideon Conway III, PI.**

*The University of Montana Small Grants Program*, “Explaining Euro-American Individualism: The Voluntary Settlement Hypothesis.” 2007-2008 (\$2000). **Lucian Gideon Conway III, PI.**

*Izaak Walton Killam Memorial Pre-Doctoral Fellowship*, “An Attributional Approach to the Origins of Norms.” 1999-2001 (\$44,000 Cdn). **Lucian Gideon Conway III, PI.**

## Presentations

- McFarland, J. D., & Conway, L. G. III (2019, February). *Left-wing authoritarianism and belief in a dangerous world: Authoritarianism guards against a dangerous world on both sides of the political spectrum*. Poster presented at the 20th Annual Meeting of the Society for Personality and Social Psychology, Portland, OR.
- Van de Vliert, E., & Conway, L. G., III. (2018, July). Why northerners and southerners differ in conflict culture. Evert Van de Vliert (Chair), *Climato-Economic Imprints on Culture*. Symposium conducted at the 24<sup>th</sup> Annual Meeting of the International Association of Cross-Cultural Psychology, Guelph, Ontario.
- Houck, S. C., McFarland, J., Chan, L., Salvati, J., Mahon, H., & Conway, L. G., III (2018, March). *Political ideology and integrative complexity: Resolving the puzzle of conservative simplicity through meta-analysis*. Poster presented at the 19th Annual Meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- McFarland, J., Chan, L., Salvati, J., Mahon, H., & Machia, L. V., Houck, S. C., & Conway, L.G., III (2018, March). *When beliefs lead to (im)moral action: the connection between believing in torture's effectiveness and endorsing its use*. Poster presented at the 19th Annual Meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- Repke, M. A., Conway, L. G., III, Harris, K. J., Houck, S. C., & Berry, M. S. (2018, March). *Can cognitive complexity help tobacco smokers quit?* Poster presented at the 19th Annual Meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- Houck, S. C. & Conway, L. G., III (2017, January). *The influence of physical pain in simulated interrogation scenarios*. Poster to presented at the 18th Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Repke, M. A., Berry, M. S., & Conway, L. G., III (2017, January). *How does nature exposure make people healthier?: Experimental and non-experimental evidence for the role of impulsivity*. Data blitz talk given at the Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Berry, M. S., Repke, M. A., Conway, L. G., III, Jordan, K. E., & Odum, A. L (2016, May). *The Nature of Self Control: Visual Exposure to Natural Environments Decreases Impulsivity*. Presented at the Annual meeting for the Association for Behavior Analysis International, Chicaco, USA.

## Presentations, Cont.

- Conway, L. G., III, Repke, M. A., & Houck, S. C. (2016, January). The influence of attitude heritability on cognitive complexity: Or why we have more complex opinions about roller coasters than birth control. In Lucian Gideon Conway, III (Chair), *Why heritability (still) matters: New developments in genetic contributions to social psychological phenomena*. Symposium conducted at the 17<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychologists, San Diego, CA.
- Conway, L. G., III. (2016, January). *Why heritability (still) matters: New developments in genetic contributions to social psychological phenomena*. Symposium conducted at the 17<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychologists, San Diego, CA.
- Houck, S. C., Repke, M. A., & Conway, L. G., III. (2016, February). *Terrorism new and old: An integrative complexity analysis of ISIL and Al Qaeda*. Poster presented at the 17<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychologists, San Diego, CA.
- Conway, L. G., III, Repke, M. A., Houck, S. C., & Harris, K. J. (2015, July). *Cognitive complexity and smoking in the United States*. Presented at the 38<sup>th</sup> Annual Meeting of the International Society of Political Psychology, San Diego, CA.
- Harris, K. J., Conway, L. G., III, Repke, M. A., & Houck, S. C. (2015, April). *Increasing the complexity of thinking in smokers unmotivated to quit: Proof of concept study*. Presented at the 36<sup>th</sup> Annual Meeting of the Society of Behavioral Medicine, San Antonio, TX.
- Houck, S. C., Repke, M. A., Conway, L.G., III, & Parrow, K. (2015, February). *Ethically investigating torture efficacy: A new methodology to test the influence of pain on decision-making processes in experimental interrogation scenarios*. Poster presented at the 16<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychology, Long Beach, CA.
- Conway, L. G., III, & Harris, K. J. (2014, June). *Translating cognitive complexity research to help people quit smoking*. Presented at the 1<sup>st</sup> Annual Meeting of the Clinical Translational Research Infrastructure Network, Las Vegas, Nevada.
- Conway, L. G., III, Repke, M. A., Houck, S. C., & Harris, K. J. (2014, June). *Using cognitive complexity research to increase hardened smokers' quit attempts*. Presented at the 1<sup>st</sup> Annual Meeting of the Clinical Translational Research Infrastructure Network, Las Vegas, Nevada.
- Houck, S. C., Repke, M. A., & Conway, L. G., III. (2014, February). *What People Think About Torture: Torture is Inherently Bad... Unless it Can Save Someone I Love*. Poster presented at the 15<sup>th</sup> Annual Meeting of the Society of Personality and Social Psychology, Austin, Texas, USA.

## Presentations, Cont.

- Gornick L. J., Houck, S. C., & Conway, L. G., III. (2013, January). *Does complex or simple rhetoric win elections? An assessment of the 2004 democratic primaries*. Poster presented at the 14<sup>th</sup> Annual Meeting of the Society of Personality and Social Psychology, New Orleans, Louisiana, USA.
- Houck, S. C., Gornick L. J., & Conway, L. G., III. (2013, January). *The Hidden Implications of Radical Group Rhetoric: Integrative Complexity and Terrorism*. Poster presented at the 14<sup>th</sup> Annual Meeting of the Society of Personality and Social Psychology, New Orleans, Louisiana, USA.
- Conway, L. G., III. (2012). *Are liberals really more complex than conservatives?: Interactions between topic domain and ideology*. Paper presented at the 35<sup>th</sup> Annual Meeting of the International Society of Political Psychology, Chicago, USA.
- Conway, L. G., III. (2011). Integrative complexity of terrorist rhetoric. In A. G. Smith (Chair), *Using Quantitative Content Analysis To Assess the Likelihood of Terrorist Violence*. Symposium conducted at the Annual Meeting of the American Association for the Advancement of Science, Washington, D.C., USA.
- Conway, L. G., III, & Gornick, L. J. (2010, July). Does complex or simple rhetoric win elections: Evidence from presidential campaigns in the U.S. In T. Capelos (Chair), *Candidate rhetoric*. Symposium conducted at the 33<sup>rd</sup> Annual Meeting of the International Society of Political Psychology, San Francisco, USA.
- Gornick, L. J., & Conway, L. G., III. (2010). *Being liberal in a conservative government: The effects of political ideology on a domain-specific measure of cynicism*. Poster presented at the 33<sup>rd</sup> Annual Meeting of the International Society of Political Psychology, San Francisco, USA.
- Gornick, L. J., & Conway, L. G., III. (2010, January). *Why are political conservatives happy?* Poster presented at the Annual Meeting of the Society for Personality and Social Psychologists, Las Vegas, Nevada.
- Conway, L. G., III. (2007, July). *The causes of complex thinking: Integrative complexity, politics, and religion*. Symposium conducted at the 30<sup>th</sup> Annual Meeting of the International Society of Political Psychology, Portland, USA.
- Conway, L. G., III. (2007, July). *Causes, correlates, and political consequences of shared beliefs*. Symposium conducted at the 30<sup>th</sup> Annual Meeting of the International Society of Political Psychology, Portland, USA.
- Conway, L. G., III. (2007, July). *Right-wing authoritarianism, fundamentalism, and peaceableness*. Paper presented at the 30<sup>th</sup> Annual Meeting of the International Society of Political Psychology, Portland, USA.

## **Presentations, Cont.**

- Conway, L. G., III, & Wagner, M. (2007, July). U.S. presidential personalities and integrative complexity. In L.G. Conway, III (Chair), *The causes of complex thinking: Integrative complexity, politics, and religion*. Symposium conducted at the 30<sup>th</sup> Annual Meeting of the International Society of Political Psychology, Portland, USA.
- Conway, L. G., III. (2007, January). Why thinking matters: The non-thoughtful spread of culture. In Jonah Berger (Chair), *The spread of culture*. Symposium conducted at the Annual Meeting of the Society for Personality and Social Psychologists, Memphis, Tennessee.
- Conway, L. G., III, & Liht, J. (2005, July). Does religious conversion make people less complex? In L.G. Conway, III, & Jose Liht (Chairs), *Fundamentalism and beyond: The relationship between religion and politics*. Symposium conducted at the 28<sup>th</sup> Annual Meeting of the International Society of Political Psychology, Toronto, Canada.
- Conway, L. G., III, & Thoemmes, F. (2005, July). Integrative complexity of three extremely religious U.S. Presidents. In L.G. Conway, III, & Jose Liht (Chairs), *Fundamentalism and beyond: The relationship between religion and politics*. Symposium conducted at the 28<sup>th</sup> Annual Meeting of the International Society of Political Psychology, Toronto, Canada.
- Conway, L. G., III, & Liht, J. (2005, July). *Fundamentalism and beyond: The relationship between religion and politics*. Symposium conducted at the 28<sup>th</sup> Annual Meeting of the International Society of Political Psychology, Toronto, Canada.
- Liht, J., & Conway, L. G., III. (2005, July). An empirically derived construct and scale of religious fundamentalism. In L.G. Conway, III, & Jose Liht (Chairs), *Fundamentalism and beyond: The relationship between religion and politics*. Symposium conducted at the 28<sup>th</sup> Annual Meeting of the International Society of Political Psychology, Toronto, Canada.
- Conway, L. G., III, & Thoemmes, F. (2004, July). Is a lie more complex than the truth? In P. Suedfeld (Chair), *Current international research in integrative complexity*. Symposium conducted at the 27<sup>th</sup> Annual Meeting of the International Society of Political Psychology, Lund, Sweden.
- Conway, L. G., III. (2004, April). *The inevitability of shared beliefs*. Invited paper presented at the 76<sup>th</sup> Annual Convention of the Midwestern Psychological Association, Chicago, IL.
- Conway, L. G., III. (2004, January). *When more consensus is less: Ironic effects of attributions about consensus on attitudes toward foreign leaders*. Poster session presented at the 5<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychology, Austin, TX.

## **Presentations, Cont.**

Conway, L. G., III, Suedfeld, P., & Clements, S. M. (2003, July). *Integrative complexity of Middle Eastern leaders during the 9/11 crisis*. Paper presented at the 26th Annual Meeting of the International Society of Political Psychology, Boston, MA.

Clements, S., & Conway, L. G., III. (2002, August). *The relationship between political and cultural collectivism*. Poster session presented at the 110th Annual Convention of the American Psychological Association, Chicago, IL.

Conway, L. G., III. (2000, August). Interpreting measurements of consensus. In R. L. Moreland (Chair), *Statistical issues in group research*. Symposium conducted at the 108<sup>th</sup> Annual Convention of the American Psychological Association, Washington, D.C.

Schaller, M., & Conway, L. G., III. (1999, October). Communication and the accidental constructions of consensually-shared stereotypes. In C. Stangor & M. Schaller (Chairs), *Stereotypes as consensually-shared knowledge structures: Insights and implications*. Symposium conducted at the meeting of the Society of Experimental Social Psychology, St. Louis, MO.

Conway, L. G., III, & Schaller, M. (1998, August). *Indirect influence of impression management goals on stereotype formation*. Poster session presented at the 106th Annual Convention of the American Psychological Association, San Francisco, CA.

Conway, L. G., III, & Schaller, M. (1998, August). *The power of abstract communication in influencing stereotype formation*. Poster session presented at the 106th Annual Convention of the American Psychological Association, San Francisco, CA.

Conway, L. G., III. (1998, May). *Are persons high in the need for structure more influential communicators of stereotypes?* Paper presented at the University of British Columbia PsychFest, Vancouver, BC, Canada.

Conway, L. G., III, & Schaller, M. (1997, April). *Communication goals influence the contents of consensually-shared stereotypes*. Poster session presented at the 77th Annual Meeting of the Western Psychological Association, Seattle, WA.

## **Invited Colloquia**

“Informational contamination, reactance, and the election of Donald Trump.” University of Montana Experimental Psychology Brownbag, March 2017.

“The secret psychological influence of expectations for agreement: Do conformity pressures ultimately create a happy or a divided society?” Flathead Valley Community College, Honors Symposium Lecture Series, March 2016.



## **Invited Colloquia, Cont.**

“Getting in to graduate school in psychology.” Invited Presentation/Discussant, University of Montana Psychology Club, March 2016.

“From basic to applied: Cognitive complexity and smoking cessation.” University of Montana Social Science Research Seminar, February 2015.

“To curve or not to curve: Should we adjust our expectations based on student performance?” Invited Presentation/Discussant, Pedagogy Project, University of Montana Faculty Development Office, September 2014.

“Are lies really tangled webs?: The effect of lying on language complexity.” Montana State University Psychology Department, September 2013.

“Where does complex language come from?” The University of Montana Philosophy Forum, September 2013.

“Effective political communication: Are complex messages more persuasive?” The Wilderness Society, Bozeman, Montana, June, 2008.

“The contamination of cultural beliefs: Cognitive consequences of perceived social pressure.” The University of Michigan, Culture and Cognition Program, January 2007.

“Is a lie more complex than the truth?” The University of Montana, Department of Psychology, November, 2004.

“The persistence of shared beliefs: Counterintuitive lessons from attribution theory.” Eastern Illinois University, Department of Psychology, March, 2004.

“When Social Psychological Axioms Fail: Attributions About Consensus and Ironic Consequences on the Persistence of Shared Beliefs.” Purdue University, Social Psychology Program Brownbag, April, 2003.

“Applied Social Psychology.” Indiana State University, Psi Chi and Psychological Society, October, 2001.

“Cognition, Communication, and the Formation of Stereotypes.” The University of Montana, Department of Psychology, April, 1996.

## **Editorial and Reviewing Activities**

### *Associate Editor*

*Personality and Social Psychology Bulletin, 2019-present*

### *Special Issue Editor*

*Translational Issues in Psychological Science (issue on Political Behavior), 2017*

### *Guest Action Editor*

*Personality and Social Psychology Bulletin, 2017*

### *Editorial Board*

*Personality and Social Psychology Bulletin, 2017-2019*

*Dynamics of Asymmetric Conflict, 2014-present*

*Social and Personality Psychology Compass, 2007-present*

*Representative Research in Social Psychology, 2000*

### *Ad Hoc Editorial Review*

*American Journal of Political Science*

*Analysis of Social Issues and Public Policy*

*Applied Cognitive Psychology*

*Basic and Applied Social Psychology*

*Cognition and Emotion*

*Cognitive Technology*

*Current Directions in Psychological Science*

*European Journal of Social Psychology*

*Group Dynamics: Theory, Research, and Practice*

*Health Psychology*

*International Journal of Psychology*

*Journal for the Scientific Study of Religion*

*Journal of Applied Social Psychology*

*Journal of Cross-Cultural Psychology*

*Journal of Experimental Social Psychology*

*Journal of Personality*

*Journal of Research in Personality*

*Journal of Social and Political Psychology*

*Journal of Theoretical Social Psychology*

*Personality and Social Psychology Bulletin*

*Journal of Personality and Social Psychology*

*Journal of Research in Personality*

*Journal for the Scientific Study of Religion*

## **Editorial and Reviewing Activities, Cont.**

### *Ad Hoc Editorial Review, Cont.*

*Mind and Society*  
*Nature Human Behaviour*  
*Personality and Social Psychology Bulletin*  
*Personality and Social Psychology Review*  
*Political Behavior*  
*Political Psychology*  
*Presidential Studies Quarterly*  
*Psychological Science*  
*Public Opinion Quarterly*  
*Scandinavian Journal of Psychology*  
*Social Cognition*  
*Social Influence*  
*Social Psychology Quarterly*  
*Zeitschrift für Sozialpsychologie*

### *Ad Hoc Grant Review*

*National Science Foundation, Social Psychology Program*

## **Teaching Experience**

### *Course Instructor*

Political Psychology Seminar (Graduate), The University of Montana  
Advanced Social Psychology (Graduate), The University of Montana  
Teaching of Psychology (Graduate), The University of Montana  
Social Psychology, The University of Montana  
Introductory Psychology, The University of Montana  
Biological Psychology, The University of Montana  
Personalized Student Instruction (Proctoring), The University of Montana  
Industrial/Organizational Psychology Seminar (Graduate), Indiana State University  
Social Psychology, Indiana State University  
Honors General Psychology, Indiana State University  
Introduction to Research Methods in Psychology, Indiana State University  
Research in Social Psychology, Indiana State University

## **Department/University Service**

2004-present	<i>Assessment Advisory Committee</i> , University of Montana Provost's Office
2004-present	<i>Assessment Committee (Chair)</i> , University of Montana Psychology Department
2008-present	<i>Faculty Advisor for Campus Crusade for Christ</i> , University of Montana
2019-present	<i>Experimental Psychology Brownbag Coordinator</i> , University of Montana Psychology Department
2004-2018	<i>Subject Pool Chair</i> , University of Montana Psychology Department
2013-2018	<i>Departmental Executive Committee</i> , University of Montana Psychology Department
2014-2018	<i>Experimental Psychology Program Director</i> , University of Montana Psychology Department
2018	<i>Experimental Psychology Program Visit (Co-Host)</i> , Carroll College Psychology Club
2016-2017	<i>Experimental Psychology Search Committee (Co-Chair)</i>
2014-2015	<i>Graduation Commencement Keynote Speaker</i> , University of Montana Psychology Department
2004-2014	<i>Psychology 100 Faculty Director</i> , University of Montana Psychology Department
2012-2014	<i>Teaching Assistantship/Research Assistantship Committee</i> , University of Montana Psychology Department
2012-2013	<i>Newsletter Committee</i> , University of Montana Psychology Department
2009-2011	<i>Institutional Review Board</i> , University of Montana
2011	<i>UM Graduate Research Conference Abstract Reviewer/Judge</i> , University of Montana
2008-2009	<i>School Psychology Search Committee</i> , University of Montana Psychology Department
2009	<i>UM Days Psychology Host</i> , University of Montana

**Department/University Service, Cont.**

2008	<i>Faculty Orientation Guest Speaker on Teaching Effectiveness</i> , University of Montana
2006-2007	<i>School Psychology Search Committee</i> , University of Montana Psychology Department
2002-2004	<i>Master's Program Graduate Admissions Committee</i> , Indiana State University Psychology Department
2001-2004	<i>Assessment Committee (Chair)</i> , Indiana State University Psychology Department
2002-2004	<i>Curriculum Committee</i> , Indiana State University Psychology Department
2002-2004	<i>Faculty Advisor for Psychological Society</i> , Indiana State University
2002-2004	<i>Director of Undergraduate Studies Program</i> , Indiana State University Psychology Department
2002-2004	<i>Space Committee</i> , Indiana State University Psychology Department
2003-2004	<i>Academic Advising Council</i> , Indiana State University College of Arts and Sciences
2003-2004	<i>Faculty Advisor for Campus Crusade for Christ</i> , Indiana State University
2003-2004	<i>Clinical Psychologist Search Committee</i> , Indiana State University Psychology Department
2003-2004	<i>Task Force for Academic Advising Development</i> , Indiana State University College of Arts and Sciences
2002-2003	<i>Experimental Psychologist Search Committee</i> , Indiana State University Psychology Department, 2002-2003
2002-2003	<i>Faculty Council</i> , Indiana State University College of Arts and Sciences
2001-2002	<i>Academic Advising Council</i> , Indiana State University College of Arts and Sciences
2001-2002	<i>Library Committee</i> , Indiana State University Psychology Department

## **Memberships and Other Awards**

*Fellow, Society of Experimental Social Psychology, 2018-present.*

*Member, Society for the Study of Peace, Conflict, and Violence (APA Peace Psychology Division), 2010-present.*

*Member, International Society of Political Psychology, 2001-present.*

*Member, Society for Personality and Social Psychology, 2001-present.*

*Society for Personality and Social Psychology Student Publication Award (Honorable Mention), for the paper “On the verifiability of evolutionary psychological theories: An analysis of the psychology of scientific persuasion,” *Personality and Social Psychology Review*, 2001.*